

Grand Bay Hospitality Group

Hospitality with a Vision



Hotel Management Service

Grand Bay Hospitality Group is a hotel management company that operates and develops hotels throughout the U.S. Backed by decades of hotel experience with leading hotel brands such as Hilton, IHG, LaQuinta, Choice and Marriott, our group has the skill to manage a property in the most challenging times. Members of the Grand Bay executive team have an average of over 20 years each in the hospitality industry and have the entrepreneurial experience to manage from the owner's perspective.

Grand Bay Hospitality Group is located in Clearwater Florida. With proven results, Grand Bay is the choice amongst owners, asset managers and investors. We are able to provide extensive resources and experience that eludes other management companies, and have a proven track record in takeovers, re-positioning and optimization of the operations. Grand Bay focuses on relentless, hands on execution by its core executive team to continually improve asset value for hotel owners.

Grand Bay Hospitality Group is dedicated to consistently maintaining a commitment to building long term relationships with our clients, guests and industry partners in a socially and environmentally responsible manner.

Operations

We provide full property management services for staffing and operating the hotel with focus on a seamless transition to maintain guest and staff confidence. With a hands on approach, each property benefits from the experience of our executive team. A well developed infrastructure and takeover process enables Grand Bay to quickly and efficiently analyze the property needs, develop an immediate strategy and implement to improve profitability.

Sales and Marketing

Beginning with an immediate analysis of the property's market position and rate strategy, a 30-60-90 day strategy is created to bridge to a full blown marketing plan. Our self-developed "Marketing Boot Camp" is conducted to quickly and efficiently direct marketing and sales efforts to increase market share and REVPAR.

Accounting

Grand Bay Hospitality provides a fully developed accounting structure to facilitate the property data integration to our central office and provides detailed daily and monthly financial reporting to owners. Grand Bay Hospitality prides itself on timely, accurate reporting and has developed an internal system to make on the spot adjustments to business plans as needed.

Asset Management and Purchasing

Our experience in development and renovation has enabled Grand Bay to acquire a deep understanding of the planning, execution and cost controls necessary to maintain the owner's asset. Our unique "Expense Management Solution" is implemented to address the reduction of every expense for opportunities to reduce costs and drive profits through to the bottom line. Leveraged purchasing through a consortium ensures the property access to the best pricing for supplies and services.

For more information please contact us at info@grandbayhospitalitygroup.com

Or (800) 258-2942

www.grandbayhospitalitygroup.com